

## The Pulse of the Market

Taken Tuesday, June 23, at 11:00AM.

| Residential: King County      | \$0-\$499,000 |   | \$500,000 - \$999,999 |   | \$1,000,000 - \$10,000,000 |   |
|-------------------------------|---------------|---|-----------------------|---|----------------------------|---|
| Active Listings               | 5,107         | ↑ | 3,248                 | ↓ | 1,576                      | ↑ |
| Active List Price             | \$ 349,232    |   | \$ 703,314            |   | \$ 2,020,521               |   |
| Average Market Time           | 92            |   | 109                   |   | 133                        |   |
| Average Sq Ft                 | 1,857         |   | 2,821                 |   | 4,326                      |   |
| Contingent Listings           | 23            | ↑ | 39                    | ↓ | 14                         | ↑ |
| Contingent Average List Price | \$ 406,883    |   | \$ 686,055            |   | \$ 1,819,917               |   |
| Average Market Time           | 97            |   | 132                   |   | 159                        |   |
| Average Sq Ft                 | 2,075         |   | 2,721                 |   | 4,047                      |   |
| Pending Listings              | 2,720         | ↑ | 818                   | ↑ | 150                        | ↓ |
| Pending Average List Price    | \$ 316,682    |   | \$ 680,431            |   | \$ 1,703,325               |   |
| Average Market Time           | 71            |   | 89                    |   | 115                        |   |
| Average Sq Ft                 | 1,764         |   | 2,823                 |   | 4,452                      |   |

The inventory and pending figures are up in most categories this week.  
The contingent figures although up in two in two categories are fairly flat.

| Residential: Pierce County    | \$0-\$499,000 |   | \$500,000 - \$999,999 |   | \$1,000,000 - \$10,000,000 |   |
|-------------------------------|---------------|---|-----------------------|---|----------------------------|---|
| Active Listings               | 4,380         | ↑ | 875                   | ↑ | 221                        | ↑ |
| Active List Price             | \$ 273,470    |   | \$ 687,628            |   | \$ 16,901,678              |   |
| Average Market Time           | 116           |   | 163                   |   | 182                        |   |
| Average Sq Ft                 | 1,912         |   | 3,393                 |   | 12,566                     |   |
| Contingent Listings           | 16            | ↓ | 5                     | - | 0                          | - |
| Contingent Average List Price | \$ 368,731    |   | \$ 584,948            |   |                            |   |
| Average Market Time           | 142           |   | 250                   |   |                            |   |
| Average Sq Ft                 | 2,332         |   | 2,957                 |   |                            |   |
| Pending Listings              | 1951          | ↑ | 93                    | ↓ | 7                          | ↓ |
| Pending Average List Price    | \$ 233,885    |   | \$ 647,029            |   | \$ 1,385,286               |   |
| Average Market Time           | 81            |   | 144                   |   | 94                         |   |
| Average Sq Ft                 | 1,859         |   | 3,663                 |   | 4,118                      |   |

Inventory figures have increased in all categories this week.  
Contingent figures have remained relatively flat in all categories again this week.  
Pendings have decreased slightly in two of three categories again this week.

| Residential: Snohomish County | \$0-\$499,000 |   | \$500,000 - \$999,999 |   | \$1,000,000 - \$10,000,000 |   |
|-------------------------------|---------------|---|-----------------------|---|----------------------------|---|
| Active Listings               | 3,506         | ↑ | 831                   | ↑ | 155                        | ↓ |
| Active List Price             | \$ 326,508    |   | \$ 676,913            |   | \$ 1,753,436               |   |
| Average Market Time           | 100           |   | 123                   |   | 133                        |   |
| Average Sq Ft                 | 1,868         |   | 3,188                 |   | 4,678                      |   |
| Contingent Listings           | 33            | ↑ | 12                    | - | 0                          | - |
| Contingent Average List Price | \$ 372,641    |   | \$ 641,053            |   |                            |   |
| Average Market Time           | 159           |   | 207                   |   |                            |   |
| Average Sq Ft                 | 2,174         |   | 3,679                 |   |                            |   |
| Pending Listings              | 1494          | ↑ | 121                   | ↑ | 7                          | ↑ |
| Pending Average List Price    | \$ 294,043    |   | \$ 635,840            |   | \$ 1,833,600               |   |
| Average Market Time           | 77            |   | 106                   |   | 205                        |   |
| Average Sq Ft                 | 1,842         |   | 3,205                 |   | 5,042                      |   |

There were increases in the inventory numbers this week in two of three categories.  
Contingent figures are flat this week.  
Pending figures are up again this week in all three categories.

| Condominium: King County      | Bellevue   |   | Kirkland   |   | Seattle City Center Area |   | Seattle Downtown |   |
|-------------------------------|------------|---|------------|---|--------------------------|---|------------------|---|
| Active Listings               | 232        | ↑ | 272        | ↑ | 213                      | ↑ | 351              | ↓ |
| Active List Price             | \$ 859,372 |   | \$ 567,753 |   | \$ 479,426               |   | \$ 814,670       |   |
| Average Market Time           | 163        |   | 102        |   | 102                      |   | 109              |   |
| Contingent Listings           | 0          | - | 0          | - | 0                        | - | 1                | - |
| Contingent Average List Price |            |   |            |   |                          |   | \$ 415,000       |   |
| Average Market Time           |            |   |            |   |                          |   | 96               |   |
| Pending Listings              | 29         | ↓ | 48         | ↑ | 57                       | ↓ | 59               | ↑ |
| Pending Average List Price    | \$ 531,760 |   | 476,407    |   | \$ 376,199               |   | \$ 585,106       |   |
| Average Market Time           | 134        |   | 77         |   | 87                       |   | 92               |   |

The condominium market had relatively little movement overall.

